

TOP 10 REASONS CLIENTS WORK WITH US

BANDWIDTH ADVISORS

DATA CENTER & IT INFRASTRUCTURE EXPERTS

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1 SAVE TIME

At Bandwidth Advisors, we recognize that time is crucial - we maintain strategic relationships with over 200 Service Providers so you don't have to. Our unique portfolio of industry Service Providers allows our Clients to optimize their technical environments and concentrate on serving their own customers.

2 SAVE MONEY

No business has money to spare on unnecessary telecommunications expenses. We find the right solutions based on the demands and expectations of your company to guarantee the best services, best terms, and best price.

3 CLIENT ADVOCATE

Bandwidth Advisors' primary responsibility is to support, inform, and advocate for our Clients. We will gain a thorough understanding of your unique business and telecom requirements to ensure the best solutions for your company.

4 EXPERIENCE

Bandwidth Advisors has been in business since 2003. Our team of industry experts work to provide full-time support to over 150 Clients.

5 GREAT REFERENCE

At Bandwidth Advisors, creating long-lasting business relationships is the top priority. We pride ourselves on having a portfolio of industry leading Clients and Service Providers who eagerly vouch for our professional service and business value.

HOW WE WORK

Our **Market Intelligence** keeps you informed about the latest trends and technologies. Our **Custom Tools** help you make the right decisions:

- Vendor Selection Matrix
- Fiber Mapping
- Cost-Benefit Worksheets
- On-Net Building Lists
- Manual Reverse Auction Process
- Data Center Evaluation Checklist
- Quarterly Information Updates

CLIENT TESTIMONIALS

"Bandwidth Advisors was a great help in selecting and negotiating our new datacenter space. Their depth of knowledge, hard work and professionalism allowed us to avoid several potential pitfalls. We intend to continue to use Bandwidth Advisors going forward and highly recommend them to others."

Brent Nelson

Director of IT & Infrastructure

iStockphoto - a Getty Images Company

6 CANDID CONVERSATIONS

Bandwidth Advisors represents over 200 Service Providers. Our strategic relationships allow us to remain unbiased and carrier neutral when presenting solutions to our Clients.

7 INDUSTRY CONTACTS

Bandwidth Advisors' success is derived from deep relationships with industry thought leaders. Executives and top Engineers from each of our Provider Partners will work seamlessly with your IT personnel to develop the right solutions.

8 CARRIERS LIKE US TOO

Our Clients are not the only ones who benefit from our Agent model; Service Providers appreciate us too. When Providers work with Bandwidth Advisors, they avoid the expense of supporting a direct sales force to win new business.

9 THE LONG HAUL

Unlike the average Direct Sales Rep who switches Service Providers every one and a half years, we support and value the relationships with our Clients, Prospects and Partners long-term.

10 IT'S THE FUTURE

Simply put, our Agent model is more efficient and effective for all parties involved. Our Clients experience real results due to our technical proficiency and superior Provider relationships. Investing just a small amount of time with Bandwidth Advisors could dramatically impact your bottom line.

SERVICES BROKERED

Data Centers and Colocation

Managed Hosting and Cloud

Wholesale Internet
Connectivity

MPLS and Data Networks

Content Delivery Networks

VOIP and SIP Services

"Bandwidth Advisors made the quoting and selection of our data center needs streamlined and straightforward. Whether dealing with facility selection, contract reviews or pricing negotiations, Bandwidth Advisors remained our trusted advocate through the process."

*Tom Lockwood
Director of IT & Logistics
Car Toys*

"When we decided to move to new data center facilities, Bandwidth Advisors provided their expertise to help us identify the right facilities and cost-effective circuits, saving us time and money."

*David Roe
Senior Director of IT
Infospace*

EXPERIENCE THE DIFFERENCE. **WORK WITH AN ADVOCATE.**

